

Future Networks forum

Public initiatives in Europe for super high speed networks



Wednesday November 16

In partnership with FIRIP, ELFA, FTTH Council Europe

Starting with an inventory of the current situation in Europe and a look at government-led initiatives, this forum will deliver an open discussion on technological choices, financial support mechanisms and the legal frameworks being used, sharing case studies, how telcos view public initiatives, and seek to answer the key question: what is the best model to attract investors?

14:00-14:20 Introduction

- **Pierre-Michel ATTALI**, Director of Digital Territories, **IDATE DigiWorld**
- **Etienne DUGAS**, Chairman, **ELFA, FIRIP**

14:20-14:40 Keynote – Point of view of the European Commission

- **Anna KRZYZANOWSKA**, Head of Unit Broadband, **DG CONNECT, European Commission**

14:40-15:25 Success and failure of existing plans to support ultrafast broadband networks rollouts in Europe

The vast majority of European Union countries are engaged in national plans that are in line with the objectives set by the DAE. The current status of UFB coverage appear differs from country to country for a variety of reasons: geographic features, technological context, funding model, regulatory framework, degree of competition between operators...

- What are the national programme guidelines (targets and technology mix) and what is the present situation (deployment and subscription levels)?
- How much public money is being mobilised and how?
- What impact will see on competition?

Moderated by: **Roland MONTAGNE**, Director Market Development, **IDATE DigiWorld**

- **Harald GRUBER**, Head of Digital Economy Division, **EIB**
- **Antoine DARODES**, Director, **French Digital Agency**
- **Luis ALVEIRINHO**, Network & Operations, Director, **Portugal Telecom**
- **Ranulf SCARBROUGH**, Director, Cornwall Superfast Broadband Programme, **BT Superfast**

15:25-15:45 Keynote – Satellite

- **Christophe ALEMAND**, Strategy and Programs, Unit Manager, **CNES**

15:45-16:30 Financing network rollouts: What are the preferred partnerships?

UFB network financing uses different models of partnerships, including public-private partnerships as an essential lever for the deployment of networks. Given this fact, several models are used by public actors, both during their construction and once they are up and running.

- What funding models are used for network deployments?
- What types of partnerships are being established?

Moderated by: **Thomas LANGER**, Finance Consultant, **FTTH Council Europe**

- **François ARTIGNAN**, Head of Media & Telecom Investment Banking, EMEA, **BNP Paribas**
- **Laurent CHATELIN**, Investment Director, **Marguerite Adviser**
- **Arnaud LUCAUSSY**, Head of Public and Regulatory Affairs, **TDF**
- **Gabriele MANDURINO**, CFO, **Covage**

16:30-16:50 Keynote

- **Gabrielle GAUTHEY**, Head of Investments and Local Development, **Groupe Caisse des Dépôts**

16:50-17:30 Confab and cocktails: meet the speakers



At the exhibition level, S@TCOM dedicated stand will host the space domain companies that will have the pleasure to present last innovations in the satellite telecommunications field.