

FIBRE HORIZONS - A newsletter of the FTTH Council Europe

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FIBRE HORIZONS is a monthly newsletter published by the FTTH Council Europe and distributed to readers interested in fibre to the home networks and the activities of the Council.

Did you hear?



"Even with the current euro zone crisis, there is potentially plenty of capital for FTTH over the next eight years."

Jacek Krauze, Financial Advisor and Corporate Financier, Portland Advisors, speaking at the FTTH Conference 2012 in Munich

In the Spotlight

FTTH Business Guide - Third Edition

Finance has been a very important topic for the FTTH Council Europe this year, and the updates to the third edition of the FTTH Business Guide reflect this. We have added a brand new chapter on finance that describes different types of operators, investors and funding models.

Although incumbent operators would seem to be the natural choice for rolling out new access networks, many are now private companies that must answer to the short-term needs of shareholders, and were initially reluctant to take the plunge with FTTH. This has created a window of opportunity for competitive operators to challenge them. The third type of organisation often involved in FTTH deployment is power utility companies, which can deploy fibre cost-effectively using their own infrastructure and rights of way. In the new chapter, we examine the characteristics of each type of operator, and consider which financial model is most appropriate.

The other major addition to the guide is a White Paper on services, titled "Shaping the future of a content-based world". Written by the Content & Applications Committee, it takes a look at how ultra-high-speed access networks will lead to innovative and diverse services, and create the potential for mutually beneficial interaction between diverse industry sectors, such as healthcare and education, citizens and government.

As the location of the FTTH Conference was Munich, the FTTH Business Guide has been translated into German. Printed copies were distributed at the show, but if you missed out, then please download it from our website.

[Read the FTTH Business Guide on the Wiki](#) >
[Download the FTTH Business Guide in English](#) >
[Download the FTTH Business Guide in German](#) >

Attention Members!

General Assembly on 28-29 March in Amsterdam

The General Assembly will take place on 28 and 29 March in Amsterdam, the Netherlands. Participation is for members of the FTTH Council Europe only. At this meeting, members will discuss and decide on the strategy and working plan of the FTTH Council Europe for the next 12 months. They will also elect the seven positions on the Board of Directors, and the Committee Chair positions.

[Click here for more details, including registration and nominations >](#)

FTTH - What is it? Now available in 11 languages

Explain fibre to the end user with our fun educational video clip, which is now available in a grand total of 11 languages. We recently added Arabic, Finnish, Lithuanian and Turkish to the collection, which also includes English, French, German, Hungarian, Italian, Polish and Spanish. You can watch the video clips on YouTube or download them directly from our website for your own use. Please share our FTTH message with your friends and colleagues by e-mail or on social media.



[Access all our end-user video clips here >](#)

Newsbeat

[Google Fiber: Can ultra-fast internet change a city?](#)

[Qatar targets ubiquitous broadband by 2015](#)

[Bell turns on broadband Fibre network throughout Québec City](#)

[Singapore's IDA proposes next-gen broadband improvements](#)

[EC researchers demo multi-gigabit fibre-to-the-home](#)

[DT partners with energy provider for fibre network in Chemnitz](#)

[Metroweb, piano da 4.5 miliardi di euro per cablare 30 città](#) (in Italian)

NEWS FLASH! FTTH Conference 2013 will be in London

The 10th anniversary edition of the annual FTTH Conference will be held on 19-21 February 2013 at the ExCeL exhibition centre in London, UK.

Upcoming Events

The FTTH Council Europe will be attending and speaking at the following events:

20-22 March

IP&TV World Forum 2012, www.iptv-forum.com, London, UK

22 March

TK-Expertenkonferenz, www.expertenkonferenzen.detk-expertenkonferenz/aktuell, Bonn, Germany

27 March

Next Gen Roadshow, www.nextgenevents.co.uk, York, UK

23-26 April

IQPC FTTx Summit Europe 2012, www.fttxsummiteurope.com/Event.aspx?id=599618, London, UK

24-26 April

FiberWeek 2012, www.fiberweek.info, Split, Croatia

24-27 April

2012 FTTH LATAM Conference, www.ftthcouncil.org/en/landing/latam-annual-conference, Mexico City, Mexico

Join our social media communities

Be first to find out about the latest developments at the FTTH Council Europe by joining our active social media communities. We have more than 1,800 members in our LinkedIn Group, about 850 followers on Twitter and over 310 "likes" on Facebook - so you'll be in great company!



About us

The FTTH Council Europe is an industry organisation with a mission to accelerate the availability of fibre-based, ultra-high-speed access networks to consumers and businesses. The Council promotes this technology because it will deliver a flow of new services that enhance the quality of life, contribute to a better environment and increase economic competitiveness.

The FTTH Council Europe consists of more than 150 member companies. www.ftthcouncil.eu

For general matters, please contact our Secretariat on info@ftthcouncil.eu.

The press contact is Nadia Babaali, Communications Director, nadia.babaali@ftthcouncil.eu.

This newsletter is sent to members and subscribers who have registered on our web site. Feel free to forward to colleagues and friends.

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